

CONFIDENTIAL - SUBJECT TO DISCOVERY

## Opioid Total MME by Company in Cuyahoga County, OH

Company Name	Market Share	County Population Total MME	2006	2007	2008	2009	2010	2011	2012	2013	2014
Cardinal Health	31.52%	1,772,506,417	211,558,384	226,171,859	231,753,919	252,864,538	203,528,654	192,162,304	166,465,391	164,037,825	123,963,544
AmerisourceBergen Drug	25.73%	1,446,867,175	74,341,574	89,417,108	93,430,832	112,487,542	183,416,748	195,494,791	182,084,787	244,368,414	271,825,378
Walgreen Co	16.01%	900,461,722	102,739,278	113,357,810	124,504,422	127,680,333	137,345,884	138,289,923	120,879,178	131,829,812	3,835,083
McKesson Corporation	15.27%	858,579,288	73,359,398	82,283,818	88,902,749	96,054,683	97,001,677	109,572,526	106,064,746	101,596,188	103,743,504
CVS	3.08%	173,363,979	15,250,631	18,711,487	19,561,480	20,950,439	20,865,975	22,003,043	21,976,135	20,512,535	13,532,253
Wal-Mart	1.28%	71,789,966	5,679,486	6,629,013	7,694,051	9,375,676	9,376,092	9,054,796	8,616,136	5,855,346	9,509,370
H. D. Smith	1.18%	66,166,989	89,745	117,604	243,688	4,871,771	14,211,080	9,852,110	14,279,640	11,165,625	11,335,725
Prescription Supply Inc	1.04%	58,441,306	13,734,295	11,283,779	10,684,735	11,633,735	1,510,935	2,535,165	2,751,589	1,931,653	2,375,420
Anda, Inc	0.89%	50,178,701	1,746,390	1,562,323	2,505,022	2,933,492	1,145,317	2,429,220	3,700,976	14,418,791	19,737,170
Discount Drug Mart	0.83%	46,893,714	4,264,887	4,919,559	4,964,080	5,606,245	5,607,325	5,580,369	5,472,090	5,306,869	5,172,289
Rite Aid	0.75%	42,375,835	6,876,206	8,220,480	7,830,624	5,406,939	4,953,934	2,931,133	2,442,396	2,393,685	1,320,437
HBC Service Company	0.75%	42,100,926	0	0	0	1,333,997	8,305,011	9,733,591	9,062,796	8,198,571	5,466,961
Eckerd Corporation	0.37%	20,985,763	0	0	0	2,196,444	2,757,281	4,621,879	4,601,969	4,392,040	2,416,150
KeySource Medical	0.25%	14,107,055	26,018	500,462	112,977	6,366,092	4,988,634	2,112,872	0	0	0
West-Ward Pharmaceutical Corp.	0.22%	12,310,225	0	0	0	0	0	3,145,250	8,200,802	944,621	19,552
Pagron Inc	0.17%	9,780,294	926,196	1,861,160	1,840,476	2,120,858	1,713,233	699,334	291,484	207,063	120,490
Hospira Worldwide LLC	0.12%	6,591,230	0	0	40,304	187,257	574,736	1,496,509	3,494,472	796,073	1,880
The Harvard Drug Group	0.06%	3,528,616	449,104	515,470	463,131	514,809	69,157	1,424,120	65,233	24,565	3,027
River City Pharma	0.05%	2,919,369	3,315	0	9,512	465,789	552,747	1,346,558	487,484	21,686	32,278
Henry Schein Inc	0.04%	2,093,698	159,333	144,199	135,264	107,329	144,866	279,383	335,320	233,058	554,945
Alkerm, Inc.	0.04%	2,038,285	0	0	0	0	0	0	294,910	1,743,375	0
Smith Drug Company	0.03%	1,487,869	0	11,211	49,380	130,810	222,911	281,785	303,539	280,064	208,170
Anneal Pharmaceuticals LLC	0.02%	1,325,826	0	0	0	0	0	0	0	0	1,325,826
Safecor Health, LLC	0.02%	1,271,296	0	0	0	0	940	8,313	99,105	954,742	208,196
PSS World Medical Inc	0.02%	1,192,883	272,869	155,286	182,675	177,526	166,566	165,631	72,331	0	0
MWI Veterinary Supply	0.02%	1,111,976	0	303	1,438	5,089	38,094	103,960	149,815	137,021	676,257
American Sales Company	0.02%	1,077,349	1,077,349	0	0	0	0	0	0	0	0
Fisher Clinical Services Inc	0.02%	1,037,766	508,472	406,249	1,076	0	0	0	0	0	0
Baxter Healthcare Corp	0.02%	884,536	0	0	0	0	0	0	114,707	7,262	0
Value Drug Co	0.01%	807,273	0	0	0	4,136	880,400	0	0	0	0
Miami-Luken	0.01%	698,012	688,931	8,022	605	0	0	0	0	0	807,273
Dispensing Solutions	0.01%	627,327	0	0	0	454	0	0	0	0	0
Priority Healthcare	0.01%	589,832	82,314	49,854	56,395	73,819	121,720	178,985	153,224	99,579	0
Quest Pharmaceuticals Inc	0.01%	561,456	0	0	23,059	70,750	66,897	58,183	74,062	61,760	69,617
ACE Surgical Supply Co Inc	0.01%	468,215	77,500	75,500	78,700	113,867	58,287	47,675	295,377	23,191	0
Patterson Logistics Services	0.01%	401,155	0	0	0	74,575	76,706	67,876	11,043	240	6,075
Professional Vet Products	0.01%	394,428	0	0	0	0	3,951	10,865	13,497	137,010	235,833
Pharmacy Service Ctr Distr	0.01%	354,958	41,880	84,063	102,853	110,434	55,197	8,158	0	0	0
Almac Clinical Services, Inc.	0.01%	325,967	71,915	70,308	94,827	65,651	44,099	0	0	0	0
Darby Dental Supply, LLC	0.01%	322,080	220,726	27,575	40,893	14,530	7,265	5,585	217,312	108,656	1,874

3779 of 3877

37 of 72



CONFIDENTIAL - SUBJECT TO CONFIDENTIALITY ORDER

## Opioid Total MME by Company in Summit County, OH

Company Name	Market Share	County Population		Opioid Total MME by Company in Summit County, OH							Total MME	
		2006	2007	2008	2009	2010	2011	2012	2013	2014	2006	2007
Cardinal Health	29.17%	109,945,174	120,729,880	134,595,363	166,421,419	142,185,012	109,793,985	98,634,285	102,858,116	109,141,375	544,660	542,135
AmerisourceBergen Drug	26.01%	104,837,042	112,001,944	73,707,661	59,918,202	125,431,261	147,929,274	145,576,933	124,639,357	81,817,697	367,366,660	400,893,335
McKesson Corporation	25.18%	64,615,079	75,326,267	92,025,606	100,767,249	99,622,867	112,858,772	109,216,034	144,592,405	145,614,728	544,275	542,135
Walgreen Co	10.77%	40,416,318	48,542,791	53,098,944	58,638,984	65,393,996	62,985,269	55,986,121	15,239,799	1,977,989	472,731,914	472,731,914
CVS	2.44%	7,735,298	9,648,482	9,957,458	11,317,292	11,277,436	12,074,340	11,639,009	10,619,296	7,365,832	543,116	542,135
Anda, Inc	1.27%	23,113,707	18,494,173	199,496	1,068,668	785,565	1,485,215	1,991,707	522,250	162,617	543,116	542,135
Miami-Luken	1.24%	2,874,541	2,981,400	4,170,946	5,686,830	7,165,433	6,459,756	6,137,244	5,441,691	5,623,880	419,131,994	419,131,994
Wal-Mart	1.12%	4,581,255	5,419,610	5,299,513	5,653,210	5,248,139	4,793,747	3,654,359	2,923,520	4,595,205	543,116	542,135
HBC Service Company	0.91%	34,241,388	0	0	985,080	6,273,857	7,638,028	7,568,525	6,949,840	4,826,058	543,116	542,135
Rite Aid	0.85%	4,786,038	5,616,594	5,748,119	3,409,806	93,330	3,800,833	3,548,284	3,274,880	1,758,510	543,116	542,135
Discount Drug Mart	0.33%	1,111,471	1,324,559	1,375,870	1,541,632	1,525,410	1,470,976	1,362,368	1,337,945	1,468,258	543,116	542,135
Eckerd Corporation	0.24%	0	0	0	1,563,573	4,772,779	805,493	672,011	588,840	619,295	543,116	542,135
KeySource Medical	0.08%	0	0	0	470,315	1,447,043	483,197	0	0	0	543,116	542,135
Anatheon Inc	0.07%	2,568,047	0	66,300	238,567	500,046	343,489	396,010	432,942	590,694	543,116	542,135
Auburn Pharmaceutical	0.04%	220,971	7,856	538,832	114,370	110,217	133,590	98,553	191,395	149,531	543,116	542,135
PSS World Medical Inc	0.03%	409,567	168,590	1,04,902	226,520	117,775	118,928	59,004	0	0	543,116	542,135
Henry Schein Inc	0.03%	76,936	83,178	68,980	51,467	85,483	66,428	90,974	102,214	630,712	543,116	542,135
Almac Clinical Services, Inc.	0.02%	112,320	0	0	0	64,838	173,100	293,332	90,972	27,164	543,116	542,135
The Harvard Drug Group	0.02%	605	104,511	238,548	304,484	23,232	15,845	196,672	605	6,787	543,116	542,135
H. D. Smith	0.01%	0	0	0	0	90,237	178,876	196,672	0	3,027	543,116	542,135
River City Pharma	0.01%	0	3,784	0	85,505	3,930	27,092	24,216	200,115	116,714	543,116	542,135
MWI Veterinary Supply	0.01%	443,562	3,330	2,292	1,800	43,133	133,576	87,509	81,618	86,066	543,116	542,135
Southern Anesthesia & Surgical, Inc.	0.01%	0	0	0	0	0	0	39,219	171,751	169,221	543,116	542,135
Priority Healthcare	0.01%	0	0	0	0	0	0	36,185	32,168	34,237	543,116	542,135
American Sales Company	0.01%	24,269	25,048	37,354	77,589	49,314	50,571	0	0	0	543,116	542,135
Butler Animal Health Supply	0.01%	365,639	0	0	0	0	0	0	0	0	543,116	542,135
Rochester Drug Co-Operative Inc	0.01%	22,137	22,083	35,832	234,314	44,458	0	0	0	0	543,116	542,135
Prescription Supply Inc	0.01%	1,788	22,694	152,611	82,070	2,421	7,568	0	0	0	543,116	542,135
PD-Rx Pharmaceuticals Inc	0.01%	2,252	143	0	63,907	42,696	1,278	27,038	120,691	6,711	543,116	542,135
Fisher Clinical Services Inc	0.01%	40,955	73,996	102,040	28,454	0	0	0	0	0	543,116	542,135
Patterson Logistics Services	0.01%	95,668	3,972	0	13,642	0	96,864	0	1,022	0	543,116	542,135
Expert-Med	0.00%	0	0	0	0	22,340	32,349	20,618	74,733	20,885	543,116	542,135
JOM Pharmaceutical Services, Inc.	0.00%	1,949	156,350	0	0	0	0	0	0	0	543,116	542,135
Midwest Veterinary Supply Inc	0.00%	0	0	0	0	156,862	0	0	0	0	543,116	542,135
Associated Pharmacies Inc	0.00%	303	605	286	0	0	0	303	50,876	103,073	543,116	542,135
Pharmacy Service Ctr Dist	0.00%	0	0	0	0	0	0	143	75,783	64,604	543,116	542,135
Independent Pharmacy Cooperative	0.00%	14,712	11,622	8,703	5,946	24,471	26,733	21,890	16,296	8,400	543,116	542,135
Fagron Inc	0.00%	0	0	0	0	0	0	0	0	133,075	543,116	542,135
Watson Pharma Inc	0.00%	0	0	60,540	56,400	0	553	0	0	0	543,116	542,135
Medica Inc.	0.00%	0	0	90,000	0	0	0	0	0	0	543,116	542,135
DRx Pharmaceutical Consultants, Inc.	0.00%	76,730	15,135	0	0	15,135	0	0	0	0	543,116	542,135
Smith Medical Partners LLC	0.00%	34,045	15,007	9,548	1,598	0	0	0	39,673	6,787	543,116	542,135
Darby Dental Supply, LLC	0.00%	0	0	0	0	53,196	0	0	0	0	543,116	542,135
	0.00%	7,357	6,811	3,632	9,081	6,659	6,054	4,238	4,843	3,359	543,116	542,135